





# Upcoming Changes for Arkansas Medicaid Dental Services

Transitioning to Fee-for-Service (FFS)

July 19, 2024





## Agenda

- Purpose and Goals
- Diamond Plan
- Provider Enrollment
- Outreach Teams
- MMIS Dental Billing Resources
- Additional Provider Tools
- Questions and Resources



ARMedicaid Arkansas department of HUMAN SERVICES

## Purpose

 DHS will end Healthy Smiles, the managed care dental program and return beneficiaries who qualify for dental coverage to Medicaid fee-for-service (FFS) program beginning November 1, 2024.

#### Adfmc grinwell Muman services

#### **Dental Provider Update**

#### Dear Medicaid Dental Providers,

The Askansias Department of Human Services (DHS) aims to support providers, beneficiaries, and partners in administering and receiving Medicaid services. To enhance delivery of services to enrolled beneficiaries in Arkansas Medicaid, DHS will and Healthy Smiles, the managed care dential program and return beneficiaries who qualify for dential coverage to the Medicaid fee-for-service (FPS) program beginning November 1, 2024.

Beneficiaries will remain eligible for dental services and may continue to go to their chosen Medicaid-enrolled dentist. They will no longer have a card for Delta Dental or MCNA and will inseed bring their Medicaid ID to the dental office. Eligibility checks will be performed using the beneficiaries' Medicaid ID.

Claims and prior authorizations for dates of service beginning November 1, 2024, should be submitted to Arkansae Medicaid. Medicaid fee for service <u>mimbarsement asses</u> are the same as these peid by Delta Dental and MCNA. Please contact the Arkansae Dental Program staff with any quantions related to FFS dental coverage.

Please onsure your provider information is up to date in the Medicaid system. This includes such things as nerves, addresses, learse, and Electronic Pands Transfer (EPT) information. To update your information, call (800) 457-4454 or (501) 378-2211.

In the coming months, we will be working closely with providers, beneficiaries, and other staksholders to ensure a smooth transition. Additional communications will be sent regarding the billing process, training, and other information. In the meantime, if you have questions, concerns, or feedback, please contact dentations/denous/tions/9/ths arkaness.cov.

Thank you, MMIS Outreach Specialist Learn





### **Transition Goals**

Provide Support

Continuation of Medicaid Dental Services and Eligibility

Educate Providers and Beneficiaries

Smooth Transition



## Arkansas Diamond Plan

- What is Deferred Compensation?
  - <u>https://humanservices.arkansas.gov/divisi</u> <u>ons-shared-services/medical-</u> <u>services/helpful-information-for-</u> providers/provider-faqs/
- How does it work?
- Can I defer if I am in a group setting?
- Is this in addition to funding current retirement?
- How much can be deferred in 2024?
- Contact information:
  - rjones@stephens.com
  - 501-377-8112



#### Arkansas Medicaid Providers Deferral Program

#### Defer Pre-Tax Medicaid Income to a retirement plan:

As a Medicaid provider, you are considered an independent contractor of the state of Arkansas and thus are eligible to defer a portion of your Medicaid income on a pre-tax basis by making contributions to the State of Arkansas Deferred Compensation Plan, commonly referred to as the Arkansas Diamond Plan.

#### Deferrals can be made in addition to funding your current retirement plan:

These deferrals may be made in addition to any contributions that you are making to your current retirement plan established by your professional group or individual practice. Therefore, providers can fully fund their 401k, pension, profit sharing, SEP, Simple plans etc. and also fully fund the AR Diamond Plan. For 2024, providers can defer up to \$23,000 of Medicaid income per year if they have not attained the age of 50. Providers 50 and older in 2024 can defer \$30,500 per year.

#### The program has been available for over 40 years:

Hundreds of Medicaid providers are currently taking advantage of the opportunity to defer a portion of their Medicaid income to the Arkansas Diamond Plan. Some Medicaid providers have been making contributions to the Plan since 1976.

#### Incorporated and group practice providers can also utilize the plan:

Providers can defer income from Medicaid services that are to be paid to the provider's individual provider number. Providers must report Medicaid services in this manner for the length of time necessary to meet the contribution limit for the year. Once the contribution limit has been met, for the remainder of the year Medicaid claims can be

# **Provider Enrollment**

U.S. State & Local Human Services



## **Section Details**

Requirements for submitting EFT

Updating demographic & contact information

The benefits of using Portal for update requests





## Requirements for submitting EFT Individual Providers

Submitting EFT doesn't change who the claim is paid to Individual VS Group. The claim will pay to the provider listed as the biller on the claim.

#### Individual Providers:

- Completed EFT Form
- Must submit voided check or bank letter with EFT form.
  - Voided Check: Voided check must match the individuals name on the application or must submit a bank letter.
  - Bank Letter:
    - Must be signed by the bank.
    - Needs to include the following information: account holder name, account number, routing number.
    - If the account name doesn't match the individual providers, then the letter needs to detail the individual has depositing rights into the account.
- Its often easier to submit the individuals EFT information under their personal account rather than submitting the groups.





## Requirements for submitting EFT Group/Facility Providers

Submitting EFT doesn't change who the claim is paid to Individual VS Group. The claim will pay to the provider listed as the biller on the claim.

#### **Group/Facility Providers**:

- Completed EFT Form
- Must submit voided check or bank letter with EFT form.
  - Voided Check: Voided check must match the groups legal name or DBA on the application or must submit a bank letter.
  - $\circ$  Bank Letter:
    - Must be signed by the bank.
    - Needs to include the following information: account holder name, account number, routing number.
    - If the account name doesn't match the groups legal name or DBA name listed on the application, then the letter needs to detail the individual has depositing rights into the account.





### How to update demographic & contact information

- To update any demographic or contact information with Arkansas Medicaid, the address change form must be completed to update the information on file.
- Enrollment forms can be found on the DHS website below.
- <u>Home</u> > <u>Divisions & Shared</u>
   <u>Services</u> > <u>Division of Medical</u>
   <u>Services</u> > **Provider Enrollment**
- Printable Enrollment-Related Forms



Division of Medical Services Gainwell Technologies Provider Enrollment Unit P.O. Box 8105, Little Rock, AR 72203-8105 P: (501) 376-2211 WATS: (800) 457-4454 F: (501) 374-0746

#### Provider Address Change Form

Provider Name						
(Please print)						
Arkansas Medicaid Provider ID Number						
Provider's Signature			Date			
Service Location Address						
Address Line 1						
Address Line 2						
City		Zip	County Arkansas 🗸			
Phone Number		Fax Number				
Email Address						
Pay To Address						
Address Line 1						
Address Line 2						
City	State AR 🔻	Zip	County Arkansas			
Phone Number		Fax Number				
Email Address						





### **Benefits of using Portal for update requests**

The portal is the most efficient way to submit update requests.

#### Submissions can be tracked online

- Search previous submissions on update requests online to see if they are approved or denied.
- Review the status of your application and see any request for corrections/documentation pending for the application.





### Submitting update requests through the portal.

### 24 Request Types

Provider Name	Role IDs		
Submit an Update Reque	st		?
Select the Request type the allow your request to be pro-	it is being made and add any necessary attachments before submitting.	Once the documents have been uploaded, dick the s	submit button to
allow your request to be pro	4		
* Requ	est Type ADDRESS CHANGE FORM		
Attachments			
Fill out all required fields	before submitting.		
	File Name	Attachment Status	Action
Collapse			
Upload File: 🥥 Test Page	e.pdf		
Individual Provider ID	: 100011101		
bbA	Cancel		
Nuc			





1	* Request Type ADDRESS CHANGE FORM		
Attachmer	ts quired fields before submitting.		E
Fill out all r	coured helds before submitting. File Name	Attachment Status	Action
Ð	TEST PAGE.PDF	Uploaded, Pending Submission	Remove
Ð	TEST PAGE.PDF	Uploaded, Pending Submission	Remove
Ð	TEST PAGE.PDF	Uploaded, Pending Submission	Remove
ŧ	TEST PAGE.PDF	Uploaded, Pending Submission	Remove
Ð	TEST PAGE.PDF	Uploaded, Pending Submission	Remove
Collapse			
Upload File	Select Provider ID:		





Searching previously submitted updates on the portal

Provider Name			Tuesday 12/01/2020 09:57 AM CS	ST
	Rolus			
Search Update Requests			1	2
Enter your search criteria and click t Either Tracking ID or From and To D	he Search button. The default search will return request ate are required.	s from the last 7 days, plus any In I	Process requests.	
Tracking ID				
Request Type	~			
Status	Status V			
From Date	To Date 😝 🚺 🛒			
From Date		New Reques	st Search Clear	
From Date	To Date	New Reques Submit Date	st Search Clear Status	
From Dateg	To Date () () () () () () () () () () () () ()			
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From Dateg Search Results Click the Tracking ID to view mo Tracking ID 10953	re detail about the update request.          Request Type         ADDRESS CHANGE FORM	Submit Date 11/30/2020	Status IN PROCESS	
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# Reviewing previous portal submissions

	LTC Census   Search Update Requests   Submit an Update Request	
ider runcions > Search	Update Requests > Submit an Update Request	Tuesday 12/01/2020 10:01 AM CST
rovider Name	Role IDs	
iew Update Request		Back to Search Results ?
his request has been p	partially denied. No updates can be made at this time.	
	Tracking ID 10915	
	Submit Date 11/30/2020	
R	tequest Type ADDRESS CHANGE FORM	
	Status PARTIALLY DENIED	
Attachments		
	File Name	Attachment Status
•	TEST PAGE.PDF	APPROVED
•	TEST PAGE.PDF	DENIED
t	TEST PAGE.PDF	APPROVED
+	TEST PAGE.PDF	APPROVED
•	TEST PAGE.PDF	DENIED





(...continued) Reviewing previous portal submissions

ovider Name	Role IDs	
iew Update Request		Back to Search Results ?
nis request has been p	artially denied. No updates can be made at this time.	
	Tracking ID 10915	
5	Submit Date 11/30/2020	
Re	equest Type ADDRESS CHANGE FORM	
	Status PARTIALLY DENIED	
Attachments		
	File Name	Attachment Status
E	TEST PAGE.PDF	APPROVED
Individual Provider ID:	100011101	
E	TEST PAGE.PDF	DENIED
Individual Provider ID:	100011201	
	DER'S MEDICAID NUMBER LISTED IS NOT VALID	
E	TEST PAGE.PDF	APPROVED
Individual Provider ID:	100011301	
E	TEST PAGE.PDF	APPROVED
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#### PDF Fillable Provider Enrollment Forms/Documents.

Provider enrollment forms are now a PDF fillable format with an digital signature built into the form.

Using the new PDF editable forms will help reduce errors from handwriting and be more efficient to submit without having to print the form.

Please make sure you are using the most current version when submitting applications or updated.

To use the digital signature the document must be saved on the computer or device first.



Division of Medical Services Gainwell Technologies Provider Enrollment Unit P.O. Box 8105, Little Rock, AR 72203-8105 P: (501) 376-2211 WATS: (800) 457-4454 F: (501) 374-0746

#### SECTION IV: PROVIDER GROUP AFFILIATIONS

(23) If the applicant is affiliated with a group practice or an organization that is authorized to submit Medicaid claims on their behalf, the applicant must complete this section and sign the Appointment of Billing Intermediary Statement. Add extra sheets if necessary.

Brickey	Tyler		DO
Last Name	First Name	M.I.	Title
Arkansas Department of Health			
Group Organization Name			
100050002			
Group Provider ID Number			
05/01/23			
Effective Date (Date Provider Joined Group)	Expiration Date (Date Provider Left	Group)	_

The undersigned Provider authorizes the above-listed Group Practice Organization to submit claims to the Arkansas Division of Medical Services (hereinafter the Division) on his/her/its behalf, in accordance with the applicable Division regulations. The Provider also authorizes the Division to issue payment checks on his/her/its behalf to the above listed Group Practice Organization, in accordance with applicable Division requirements.

The Provider accepts full liability to the Division for all acts committed by each Group Practice Organization listed above which relate in any manner to said Group Practice Organization's performance of duties in preparing and submitting claims on the Provider's behalf within the scope of its actual or apparent authority. Should any such acts result in the violation of any of the laws, rules or regulations governing the Medical Assistance Program or the Provider's agreement with the Division, the Provider shall be fully liable to the Division as if such acts were the Provider's own acts.

The Provider agrees to notify the Division at least ten days prior to the effective date of the revocation of this Appointment of Billing Intermediary. In such event, the Provider's liability for the acts of the Group Practice Organization shall continue until the tenth day after the Department's receipt of such notification or the effective date of the revocation, whichever date is later.

An original or approved electronic signature of the individual provider is mandatory. (No stamped or copied signature is allowed; "approved electronic signature" is described as those which comply with Arkansas Code § 25-31-103 et seq.)

Tyler Brickey Digitally signed by Tyler Brickey Date: 2023.08.15 13:18:50 -05'00'	MD		06/01/23
Provider Signature	Title		Date
Tyler Brickey		10010030	)1
Typed or Printed Name		Provider Medicaid	D

Primary Care Physicians must complete the Primary Care Physician Agreement to have their managed care fees paid to a new group Provider ID Number.









# **Outreach Teams**



ARMedicaid ARKANSAS DEPARTMENT OF HUMAN SERVICES

### **Provider Relations Team**



Tabitha Kinggard, RN Manager, Outreach Services



Carla Hestir, PCMH-CCE, CPHIMS Team Lead, Outreach Specialist



Connie Riley, LPN Team Lead, Outreach Specialist



**Emily Alexander Outreach Specialist** 



Jackie Clarkson, CPHIMS



Kellie Cornelius, MAP, CPHIMS

Supervisor, Outreach Specialist



Kimberly Breedlove, CPHIMS **Outreach Specialist** 



Shawna Branscum **Outreach Specialist** 



Aaron Bucher **Outreach Specialist** 

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AFMC's policy and education outreach specialist team serve as the link between health care providers and Arkansas Medicaid. We help providers navigate the Medicaid system and stay up-to-date on policies and procedures.

During provider visits, our outreach specialists offer feedback and educational tools as needed to help providers implement quality utilization and improvement.

https://medicaid.afmc.org/images/PRO REL\_AFMCProviderRelationsOutreachSp ecialistsMap\_20240430\_v114.pdf







### **MMIS Outreach Team**





MMIS Outreach billing specialists are available to help providers with questions about billing requirements and claim processing. The specialists are adept researchers, problem solvers, and decision makers.

https://medicaid.afmc.org/images/MMI S\_OutreachSpecialistsMap\_Updated\_20 230424\_v10.pdf









# MMIS Outreach Team Dental Billing Resources

Karen Young, Training and Program Developer, MMIS, AFMC







### Section Details

- Ways to Submit a Dental Claim
- Vendor Specifications
- Healthcare Portal
- Eligibility Verification
- AR Medicaid Dental Provider Manual
- Procedure Code Table for Dental Providers
- Fee Schedule
- Coming Soon!
- Tools and Resources





## Ways to Submit Claims for Processing

Arkansas Medicaid Provider Healthcare Portal:

portal.mmis.arkansas.gov/ARMedicaid

- Vendor: Specifications are available on the Medicaid website at: <u>https://humanservices.arkansas.gov/divisions-shared-services/medical-services/helpful-information-for-providers/systemdocs/-</u>
- Paper: Although paper submission is allowed, we highly recommend that you only submit a paper claim when you are asked to do so. Paper claims can take up to 30-45 days to process. Using the paper claim option could greatly postpone provider's payment.







### Vendor Specifications

#### Link:

https://humanservices.arkansas.gov/divisionsshared-services/medical-services/helpfulinformation-for-providers/systemdocs/

For additional information contact: Gainwell Technologies-EDI Department at 1-800-457-4454









### Healthcare Provider Portal

### portal.mmis.arkansas.gov/ARMedicaid









### Healthcare Portal Features

Online provider enrollment application	Eligibility verification	Submit all claim types (professional, institutional, dental, crossover, and third- party)	Ability to edit (adjust), void, and copy claims
View status of claims	Attachments for claims and prior authorizations	Prior authorization requests and status	Real-time claims processing
	Remittance advice held up to seven years	Secure correspondence	













## Tools to Determine Eligibility

- Section I (124.100) of your Provider Manual
  - Dental-specific Benefit Plans Crosswalk
- Quick Tracking Training series:
  - Eligibility Verification Video
  - Eligibility Verification Guide







### AR Medicaid Dental Provider Manual

https://humanservices.arkansas.gov/divisions-shared-services/medical-services/helpful-information-for-providers/manuals/dental-prov/









# Procedure Code Tables

https://humanservices.arkansas.gov/wpcontent/uploads/DENTAL\_ProcCodes.xlsx

- Description of the procedure code
- Modifier required
- Prior Authorization required
- Eligible age range









# Dental Fee Schedule

https://humanservices.arkansas.gov/wp-content/uploads/DENTAL-fees.pdf









# **Coming Soon!** Prior Authorization Information



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# **Coming Soon**! Dental Training Tools and Resources

> How to Submit a Dental Claim Job Aid

> How to Submit a Dental Claim Video





### QR Code to Access Training Resources

Use your IOS, Android or any device to access all our MMIS Tools and Resources for your convenience.







## Additional Provider Office Tools

### **AFMC Provider Relations Website**

https://medicaid.afmc.org/dental

- Dental Flier Provider Office
- Dental Flier Beneficiary Outreach
- Medicaid Handbook
- Beneficiary notification letter
- Provider Questions email <u>dentalproviderquestions@dhs.arkansas.gov</u>
- Provider FAQs

https://humanservices.arkansas.gov/divisions-shared-services/medical-services/healthcareprograms/dental/dental-providers/





# **Questions?**

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## **Provider Resources:**

#### **General**

DMS Provider website and FAQs: https://humanservices.arkansas.gov/divisions-shared-services/medical-services/healthcare-programs/dental/dental-providers/ AFMC Dental Provider Relations: https://medicaid.afmc.org/dental Dental Provider Manuals: https://humanservices.arkansas.gov/divisions-shared-services/medical-services/helpful-information-for-providers/manuals/dental-prov/ Benefit Plan Crosswalk for Dental Providers: Dental-specific Benefit Plans Crosswalk

#### **Provider Enrollment**

Provider Enrollment: https://humanservices.arkansas.gov/divisions-shared-services/medical-services/provider-enrollment/

#### **Billing**

AFMC/ Gainwell MMIS Billing Team Webpage: https://Afmc.org/mmis

DMS Provider Training Webpage: <a href="https://humanservices.arkansas.gov/divisions-shared-services/medical-services/helpful-information-for-providers/training/">https://humanservices.arkansas.gov/divisions-shared-services/medical-services/helpful-information-for-providers/training/</a> Dental Procedure Code Linking Tables: <a href="https://humanservices.arkansas.gov/wp-content/uploads/DENTAL\_ProcCodes.xlsx">https://humanservices.arkansas.gov/divisions-shared-services/medical-services/helpful-information-for-providers/training/</a> Dental Procedure Code Linking Tables: <a href="https://humanservices.arkansas.gov/wp-content/uploads/DENTAL\_ProcCodes.xlsx">https://humanservices.arkansas.gov/wp-content/uploads/DENTAL\_ProcCodes.xlsx</a> Dental Fee Schedules: <a href="https://humanservices.arkansas.gov/wp-content/uploads/DENTAL-fees.pdf">https://humanservices.arkansas.gov/wp-content/uploads/DENTAL-fees.pdf</a> Quick Track Training series:

Eligibility Verification Video

Eligibility Verification Guide

#### **Provider Questions**

Email - dentalproviderquestions@dhs.arkansas.gov